

# Dorin Alexandru Badea, CFA

Date of Birth: [REDACTED] • Tel: [REDACTED] • Email: [REDACTED]

## Experience

### **Three Seas Initiative Investment Fund | Luxembourg**

Member of the Board 2019–Present

The first Infrastructure Investment Fund dedicated to the Region. General administration of the Fund, contracting advisors and service providers, promoting investment opportunities. Founding Board Member.

### **EximBank | Romania**

Executive Director, Capital Markets and Financial Institutions Division 2014–Present

Building new business lines in the Financial Markets and Financial Institutions areas. Restructuring and organizing Treasury and ALM. Preparing, structuring and closing an M&A transaction. Significant contribution to the fast development of the bank into a top 10 player, growing balance-sheet and revenue across managed products and areas with double digit CAGRs. Member of the ALCO, the Credit Committee, the IT and Operations Committee.

### **BVB – Bucharest Stock Exchange | Romania**

Member of the Index Committee 2016–Present

Independent Member of the consultative committee responsible for definition, management and monitoring of the local market indices.

### **Atrium Capital | Romania**

Co-Managing Partner 2013–2014

Coordinating the takeover of ATE Bank Romania, financial and operational due diligence. Strategic and financial planning for the acquired entity. Preparing the post-acquisition transformation of ATE Bank.

### **Unicredit Bank | Romania**

Director, Markets – Corporate & Investment Banking Division 2008–2013

Leadership of one of the top performing Financial Markets teams in Romania. Developed new client segments, new products, new channels (digital & direct). Membership in key management committees and project teams, locally and internationally. Re-opening of the local corporate bond market with the largest transaction post 2008. Significantly increased revenues and P&L. Crisis management.

### **Bancpost | Romania**

Dealer/Senior Dealer/Director, Treasury and Capital Markets Division 2001–2008

Contributed to the strategic turnaround of the bank. Increased revenues and P&L with CAGR>20%.

### **Citibank | Romania**

Intern, Financial Markets Division 2000-2000

## Education

### **Academy of Economic Studies Bucharest – Finance and Banking Department**

University Degree, 2002

### **CFA Institute**

CFA Charter, 2005

### **Erudio Romania**

Organizational Leadership Program, 2010

### **UniManagement – Unicredit Executive Development Program**

Business Administration, Management, Leadership, Change Management, 2009 – 2011



## Further Information

### **CFA Society | Romania**

Volunteer and Board Member, Past President, 2010 – Present

The leading global professional organization for the investment and capital markets. Promoting financial education, financial independence (Generation I project), capital markets development, fintech, highest ethical standards.

### **Romanian Banking Institute | Romania**

Guest Lecturer 2014 – Present

Financial Instruments and Capital Markets.

### **Global Association of Risk Professionals (GARP)**

ERP - Energy Risk Professional Charter, 2013

### **Marshall Goldsmith Stakeholder Centered Coaching**

Certified Coach, 2016

### **Regular conferences / media comments and appearances**

Capital Markets, Regulation, Financial Education, Fintech

### **Languages**

Romanian – native, English – advanced, French and Italian – conversational

## Profile Summary

Corporate intrapreneur with proven record of success in situations ranging from startup to global groups, from entrepreneurial to state owned, from high performing to distressed.

Good at crisis management and more broadly finding the best way out of difficult situations, building teams, inventing and growing new business, delivering value and revenues, getting things done.

Perseverant, caring and respectful with people, competent with numbers, honest with all partners and stakeholders.